

# EQUITON<sup>®</sup> RESIDENTIAL INCOME FUND TRUST



**Consecutive months** 

positive returns

### As at January 1, 2023

The Equiton Residential Income Fund Trust (The "Fund") is a private real estate investment trust (REIT) that specializes in acquiring underperforming and undervalued multiresidential properties and select new developments in Canada and increasing value through active management.

### **FUND DETAILS**

Investment Type: Limited Partnership/Mutual Fund Trust

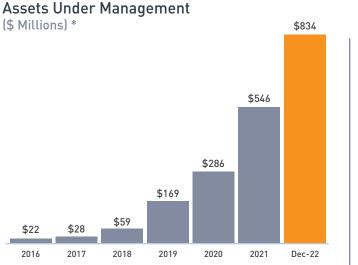
Mutual Fund Trust Unit Price: \$11.88

Minimum Initial Investment: \$10,000

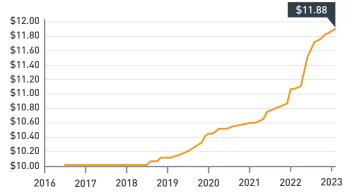
Monthly liquidity: 15th of every month (With restrictions)

Targeted Annual Net Return: 8% - 12%

| Annual Distribution Metrics |            |  |  |  |
|-----------------------------|------------|--|--|--|
| Unit Class Amount Paid Out  |            |  |  |  |
| Class A                     | \$0.711000 |  |  |  |
| Class F                     | \$0.829500 |  |  |  |
| Class I - Series 1          | \$0.859125 |  |  |  |



### **Unit Price Growth**



2548 1793 1036 800 483 257 203 2016 2017 2018 2019 2020 2021 Dec-22

### **Distribution Growth Class A DRIP**



AUM numbers are preliminary and subject to change based on audited financial statements.

### Portfolio Units

## **KEY FUND BENEFITS**



Monthly income - current annual distribution yield of 6-7.25% depending on Fund Series\*\*



Registered plan eligible RRSP, TFSA, RESP, LIRA, RRIF



Capital appreciation from increase in value of properties



80 consecutive months of positive returns & historically low volatility



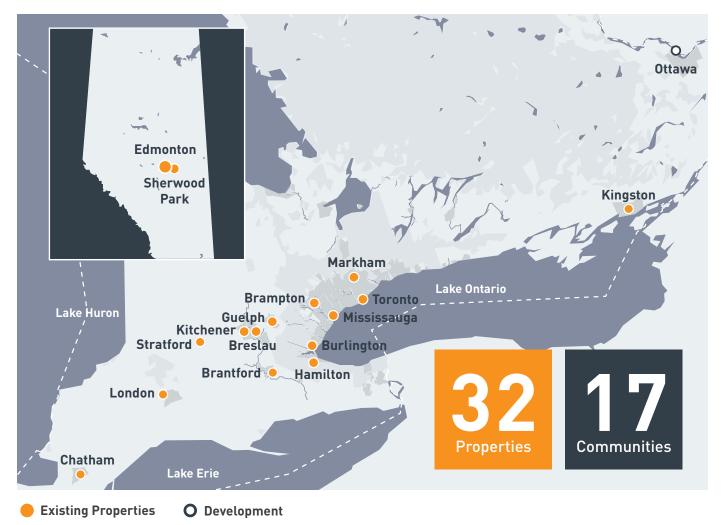
Tax efficient - Distributions are 100% return of capital (for tax purposes)



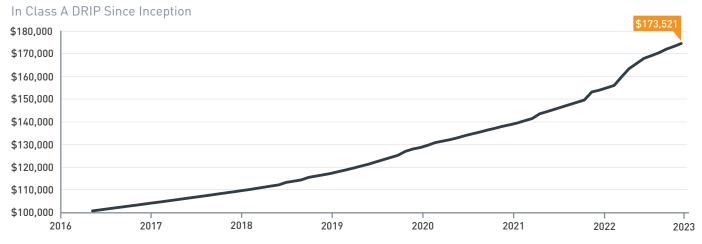
Reinvest distributions and receive a 2% bonus

\*\* With the Equiton Residential Income Fund Trust you can unlock 6 -7.25% of your return as monthly cash flow. To give perspective, \$100,000 invested in Class A would generate a distribution of \$500 per month while \$250,000 invested in Class F would generate a distribution of \$1,458 per month.

### THE PORTFOLIO



### \$100,000 Invested



### FUND STATS As of December 31, 2022

| Net Calendar Year Returns (%) |       |      |       |        |      |       |       |  |
|-------------------------------|-------|------|-------|--------|------|-------|-------|--|
| Fund Series                   | 2016  | 2017 | 2018  | 2019   | 2020 | 2021  | 2022  |  |
| Class A - Cash                | 5.06ª | 5.00 | 6.56  | 9.34   | 7.49 | 10.54 | 13.50 |  |
| Class A - DRIP                | 5.24ª | 5.22 | 6.86  | 9.77   | 7.83 | 11.02 | 13.99 |  |
| Class F - Cash                | -     | -    | 8.09ª | 10.36  | 8.50 | 11.56 | 14.54 |  |
| Class F - DRIP                | -     | -    | 8.42ª | 10.89  | 8.93 | 12.15 | 15.16 |  |
| Class I - Series 1 - Cash     | -     | -    | -     | 11.75ª | 8.75 | 11.81 | 14.80 |  |
| Class I - Series 1 - DRIP     | -     | -    | -     | 12.20ª | 9.20 | 12.44 | 15.45 |  |

a) Not a full calendar year - annualized returns: Class A from May 2016 - Dec 2016, Class F from Mar 2018 - Dec 2018, Class I-S1 from Apr 2019 - Dec 2019

| Net Trailing Returns (%)  |      |      |      |       |       |       |      |       |
|---------------------------|------|------|------|-------|-------|-------|------|-------|
| Fund Series               | 1 Mo | 3 Mo | 6 Mo | 1 Yr  | 2 Yr  | 3 Yr  | 5 Yr | SI‡   |
| Class A - Cash            | 0.76 | 2.37 | 5.22 | 13.50 | 11.64 | 9.83  | 8.43 | 7.17  |
| Class A - DRIP            | 0.78 | 2.42 | 5.35 | 13.99 | 12.50 | 10.92 | 9.87 | 8.73  |
| Class F - Cash            | 0.85 | 2.63 | 5.74 | 14.54 | 12.58 | 10.69 | -    | 9.46  |
| Class F - DRIP            | 0.86 | 2.68 | 5.89 | 15.16 | 13.64 | 12.05 | -    | 11.22 |
| Class I - Series 1 - Cash | 0.87 | 2.69 | 5.86 | 14.80 | 12.81 | -     | -    | 10.69 |
| Class I - Series 1 - DRIP | 0.88 | 2.74 | 6.02 | 15.45 | 13.93 | -     | -    | 12.31 |

‡ Since inception (May 2016 for Class A, March 2018 for Class F, April 2019 for Class I - Series 1)

| Correlation Between Asset Categories (1988-2021) |  |      |      |      |       |  |  |
|--|--|------|------|------|-------|--|--|
|  | Canadian Bonds <sup>2</sup> Canadian Equities <sup>3</sup> U.S. Equities <sup>4</sup> Global Equities <sup>5</sup> Emerging Mar<br>Equities <sup>6</sup> |      |      |      |       |  |  |
| Private Canadian Apartments <sup>1</sup>         | -0.08  | 0.01 | 0.16 | 0.06 | -0.15 |  |  |

| Selling Fee Options and FundSERV Codes |  |  |   |   |  |  |  |  |
|--|--|--|---|---|--|--|--|--|
|  | Trust Unit Class   |  |   |   |  |  |  |  |
|  |  | Class A  |   | Class F   | Class I - Series 1   |  |  |  |
|  | OPT 1: Deferred<br>Sales Charge+   | OPT 2:<br>Low Load+  | OPT 3:<br>Front Load  | Fee Based   | Institutional  |  |  |  |
| Commission                             | Up front – 6% of<br>subscription price   | Up front – 3% of<br>subscription price                                     | Negotiated with<br>investor   | N/A   | N/A  |  |  |  |
| Trailer                                | N/A  | 0.75% per annum  | 1.00% per annum   | N/A   | N/A  |  |  |  |
| Redemption Schedule                    | Redeemed In:<br>1st Year - 7.00%<br>2nd Year - 6.50%<br>3rd Year - 6.00%<br>4th Year - 5.00%<br>5th Year - 4.00%<br>After 5th Year - 0.00% | Redeemed In:<br>1st 18 mos 3.50%<br>2nd 18 mos 3.00%<br>After 36 mos 0.00% | Redeemed In:<br>1st 6 mos., a Short-<br>Term Trading Fee<br>– 3.00% | Redeemed In:<br>1st 6 mos., a Short-<br>Term Trading Fee<br>- 3.00% | Redeemed In:<br>1st 6 mos., a<br>Short-Term Trading<br>Fee - 3.00% or<br>determined based<br>on negotiation and<br>agreement between<br>a Subscriber and<br>the Trust. |  |  |  |
| FundSERV Codes                         | EQP 101  | EQP 103  | EQP 105   | EQP 107   | EQP 109  |  |  |  |
| Bloomberg Codes                        |  | EQRIAFE  | EQRIFNL   | EQRIINL   |  |  |  |  |
| MER <sup>I,**</sup>                    |  | 1.75%  | 0.75%   | 0.50%   |  |  |  |  |
| Redemption Policy                      | Monthly: 15th of each month, 30 days' notice, with restrictions.   |  |   |   |  |  |  |  |
| DRIP                                   | Reinvest distributions and receive a 2% bonus  |  |   |   |  |  |  |  |

\*\*MER (Management Expense Ratio) is presented excluding performance fees and is the total of the Fund's management fee (including upfront selling fees and Trailer fees), fixed administration fee, certain operating expenses (fund costs) and net of increased distribution allocations to Class F and Class I of 1% and 1.25%, respectively. The MER including performance fees was 3.07% for Class A, 2.07% for Class F and 1.82% for Class I.

#### Commissions

### • Up-front commissions are based on the book value of units and are processed monthly.

• Trailer commissions are based on the market value of units and are processed monthly.

### Additional Information

- Available to accredited, eligible and non-eligible investors across Canada.
- Offering documents and marketing materials are

### Investor Services

Advisors can contact Investor Services for assistance at investors@equiton.com or (289) 337-8103.

Please send completed subscription documents to agreements@equiton.com

### Equiton

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#### SOURCES

1) Private Canadian Apartments = MSCI/REALPAC Canada Quarterly Property Fund Index- Residential / MSCI Real Estate Analytics Portal- Accessed January 28, 2022 and April 29, 2022 2) Canadian Bonds = FTSE Canadian Universe Bond Index /www.blackrock.com/ca - Accessed January 28, 2022 3) Canadian Equities = S&P/TSX Composite Total Return Index / Bloomberg - Accessed January 28, 2022 4) U.S. Equities = MSCI US Index / Bloomberg - Accessed January 28, 2022 5] Global Equities = MSCI World Index / MSCI Inc., www.msci.com/end-of-day-data-search - Accessed January 28, 2022 6) Emerging Market Equities = MSCI Emerging Market Index / MSCI Inc., www.msci.com/end-of-day-data-search - Accessed January 28, 2022

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