

# **EQUITON**<sup>®</sup> | RESIDENTIAL INCOME FUND TRUST

### As at June 1, 2023

The Equiton Residential Income Fund Trust (The "Fund") is a private real estate investment trust (REIT) that specializes in acquiring underperforming and undervalued multi-residential properties and select new developments in Canada and increasing value through active management.

## **FUND DETAILS**

Investment Type: Limited Partnership/Mutual Fund Trust

Unit Price: \$11.95

Minimum Initial Investment: \$10,000

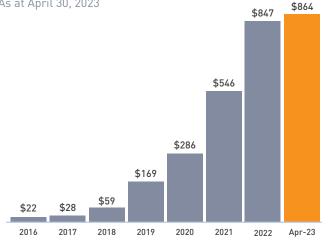
Monthly liquidity: 15th of every month (With restrictions)\*

**Targeted Annual Net Return:** 8% - 12%

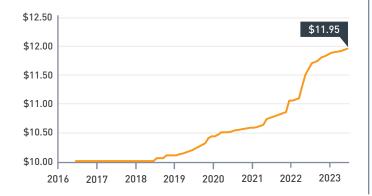
\*Refer to the Offering Memorandum for full details

### Assets Under Management<sup>+</sup> (\$ Millions)

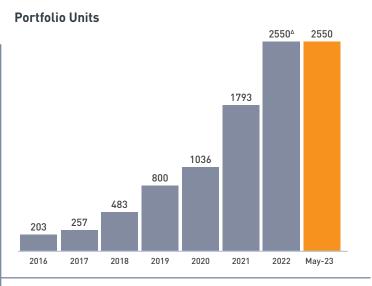
As at April 30, 2023



### **Unit Price Growth**



Annual Distribution Metrics					
Unit Class Amount Paid Out					
Class A	\$0.715800				
Class F	\$0.835100				
Class I - Series 1	\$0.864925				



### **Distribution Growth Class A DRIP**



AUM numbers are preliminary and subject to change based on audited financial statements.



Consecutive months

positive returns

## **KEY FUND BENEFITS**



Monthly income - current annual distribution yield of 6-7.25% depending on Fund Series\*\*



Registered plan eligible RRSP, TFSA, RESP, LIRA, RRIF



Capital appreciation from increase in value of properties



85 consecutive months of positive returns & historically low volatility



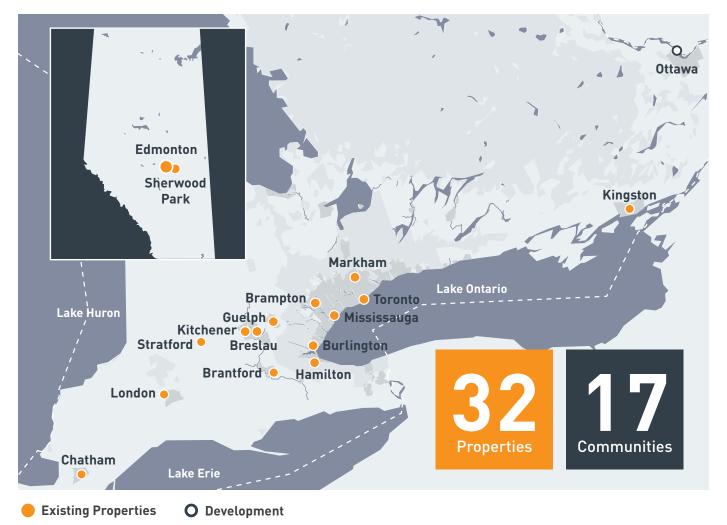
Tax efficient - Distributions are 100% return of capital (for tax purposes)



Reinvest distributions and receive a 2% bonus

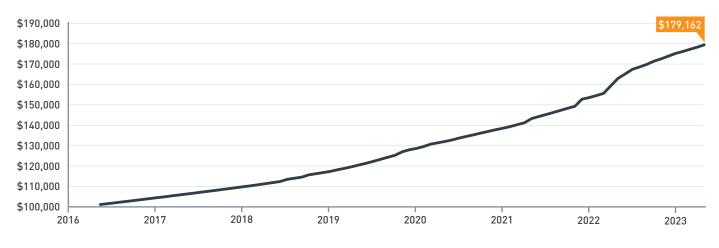
\*\* With the Equiton Residential Income Fund Trust you can unlock 6 -7.25% of your return as monthly cash flow. To give perspective, \$100,000 invested in Class A would generate a distribution of \$500 per month while \$250,000 invested in Class F would generate a distribution of \$1,458 per month.

## THE PORTFOLIO



### \$100,000 Invested

In Class A DRIP Since Inception<sup>§</sup>



§ Inception Date: May 2016

Net Calendar Year Returns (%)								
Fund Series	2016	2017	2018	2019	2020	2021	2022	2023 YTD
Class A - Cash	5.06ª	5.00	6.56	9.34	7.49	10.54	13.50	3.17
Class A - DRIP	5.24ª	5.22	6.86	9.77	7.83	11.02	13.99	3.25
Class F - Cash	-	-	8.09ª	10.36	8.50	11.56	14.54	3.58
Class F - DRIP	-	-	8.42ª	10.89	8.93	12.15	15.16	3.69
Class I - Series 1 - Cash	-	-	-	11.75ª	8.75	11.81	14.80	3.69
Class I - Series 1 - DRIP	-	-	-	12.20ª	9.20	12.44	15.45	3.79

## FUND STATS As of May 31, 2023

a) Not a full calendar year - annualized returns: Class A from May 2016 - Dec 2016, Class F from Mar 2018 - Dec 2018, Class I-S1 from Apr 2019 - Dec 2019

Net Trailing Returns (%)								
Fund Series	1 Mo	3 Mo	6 Mo	1 Yr	2 Yr	3 Yr	5 Yr	SI‡
Class A - Cash	0.68	1.85	3.94	9.90	11.33	9.89	8.65	7.09
Class A - DRIP	0.69	1.89	4.05	10.27	12.08	10.92	10.07	8.69
Class F - Cash	0.76	2.10	4.44	10.93	12.28	10.76	9.41	9.24
Class F - DRIP	0.78	2.15	4.58	11.40	13.23	12.05	11.19	11.05
Class I - Series 1 - Cash	0.78	2.17	4.57	11.19	12.51	10.97	-	10.33
Class I - Series 1 - DRIP	0.80	2.22	4.71	11.68	13.51	12.33	-	12.00

\$ Since inception (May 2016 for Class A, March 2018 for Class F, April 2019 for Class I - Series 1)

Correlation Between Asset Categories (1988-2022)							
Canadian Bonds <sup>2</sup> Canadian Equities <sup>3</sup> U.S. Equities <sup>4</sup> Global Equities <sup>5</sup> Emerging Marke Equities <sup>6</sup>							
Private Canadian Apartments <sup>1</sup>	0.02	0.04	0.20	0.10	-0.11		

Selling Fee Options and FundSERV Codes									
	Trust Unit Class								
		Class A	Class F	Class I - Series 1					
	OPT 1: Deferred Sales Charge+	OPT 2: Low Load+	OPT 3: Front Load	Fee Based	Institutional				
Commission	Up front – 6% of subscription price	Up front – 3% of subscription price	Negotiated with investor	N/A	N/A				
Trailer	N/A	0.75% per annum	1.00% per annum	N/A	N/A				
Redemption Schedule	Redeemed In: 1st Year - 7.00% 2nd Year - 6.50% 3rd Year - 6.00% 4th Year - 5.00% 5th Year - 4.00% After 5th Year - 0.00%	Redeemed In: 1st 18 mos 3.50% 2nd 18 mos 3.00% After 36 mos 0.00%	Redeemed In: 1st 6 mos., a Short- Term Trading Fee – 3.00%	Redeemed In: 1st 6 mos., a Short- Term Trading Fee - 3.00%	Redeemed In: 1st 6 mos., a Short-Term Trading Fee - 3.00% or determined based on negotiation and agreement between a Subscriber and the Trust.				
FundSERV Codes	EQP 101	EQP 103	EQP 105	EQP 107	EQP 109				
Bloomberg Codes	EQRIAFE EQRIFNL EQRIINL								
MER <sup>I,**</sup>	1.84% 0.84% 0.59%								
Redemption Policy	Monthly: 15th of each month, 30 days' notice, with restrictions.								
DRIP	Reinvest distributions and receive a 2% bonus								

\*\*MER (Management Expense Ratio) is presented excluding performance fees and is the total of the Fund's management fee (including upfront selling fees and Trailer fees), fixed administration fee, certain operating expenses (fund costs) and net of increased distribution allocations to Class F and Class I of 1% and 1.25%, respectively. The MER including performance fees was 2.98% for Class A, 1.98% for Class F and 1.73% for Class I.

### Commissions

- Up-front commissions are based on the book value of units and are processed monthly.
- Trailer commissions are based on the market value of units and are processed monthly.

### Additional Information

- Available to accredited, eligible and non-eligible investors across Canada.
- Offering documents and marketing materials are

### Investor Services

Advisors can contact Investor Services for assistance at investors@equiton.com or (289) 337-8103.

Please send completed subscription documents to agreements@equiton.com

### Equiton

1111 International Blvd., Suite 500 Burlington, ON L7L 6W1 www.equiton.com

1) Private Canadian Apartments = MSCI/REALPAC Canada Quarterly Property Fund Index- Residential / MSCI Real Estate Analytics Portal- Accessed January 30, 2023 2) Canadian Bonds = FTSE Canadian Universe Bond Index /www.blackrock.com/ca - Accessed January 30, 2023 3) Canadian Equities = S&P/TSX Composite Total Return Index / Bloomberg - Accessed January 30, 2023 4) US Equities = MSCI US Index / Bloomberg - Accessed January 30, 2023 5) Global Equities = MSCI World Index / MSCI Inc., www.msci.com/end-of-day-data-search - Accessed January 30, 2023 6) Emerging Market Equities = MSCI Emerging Market Index / MSCI Inc., www.msci.com/end-of-day-data-search - Accessed January 30, 2023

+ Assets Under Management includes cash, investment properties, property purchase deposits, and loan receivables.
 Δ Total portfolio unit count adjusted to include two active commercial units

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Only investors who do not require immediate liquidity of their investment should consider a potential purchase of Units.

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